

# Eco Lifestyle And Home

Offering Real Estate & Lifestyle News For Albuquerque, Santa Fe, Taos Ski Valley & Beyond

Inside This September 2016  
Edition:

## Awareness

❖ Our Monthly Newsletter Editorial	2
❖ Events Around New Mexico	3
❖ September Numerology	4
❖ Affirmation for September	4
❖ Creating Clarity in Your Life	5
❖ Well-Being Sarah Claudia Stout	6
❖ Nerium with Pam Scotty	7
❖ Center For Canine Behavior Studies	8
❖ Ibarra's Trash & Recycle	9
❖ Mortgage News: Francis Phillips	10-11
❖ Interior Design & Home Staging	12
❖ Real Estate Market Report	13
❖ Albuquerque Real Estate	14-15
❖ Santa Fe Real Estate	16-19
❖ Home Selling Tips: Go Mobile	20
❖ Taos Ski Valley Real Estate	21
❖ Aeowyn's Dog Treats	22
❖ Free Reports	23
❖ Contact Us	24

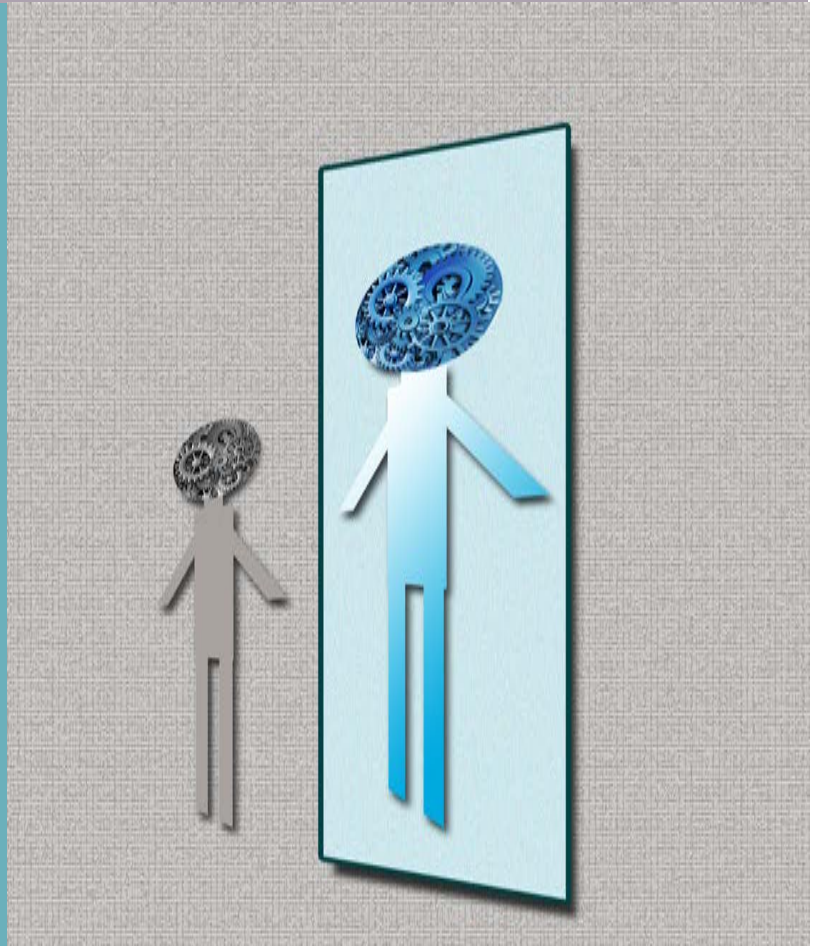
Real Estate News Pages 10,11,12,13,  
14,15,16,17,18,19,20,21,24,25

Read about some of our favorite homes  
for sale in Albuquerque, Santa Fe &  
Taos Ski Valley. Each month we will  
feature real estate properties that  
we love and other pertinent real  
estate information.



**"Zucchini Pumpkin  
Oatmeal Treats"**

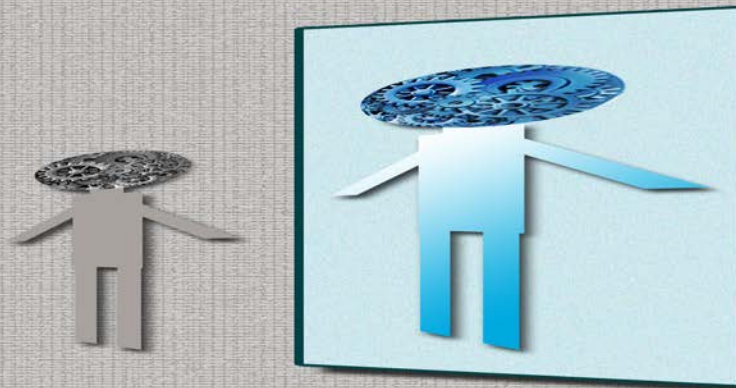
22



## Awareness

*Awareness is the ability to directly know and perceive, to feel, or to be conscious of events, objects, thoughts, emotions, or sensory patterns.*

## Monthly Newsletter Theme For September: Awareness



Cultivating awareness is the process of waking up. Listening, seeing, being truly present. Quotes often inspire me. I have collected some that may inspire you:

*"Enlightened leadership is spiritual if we understand spirituality not as some kind of religious dogma or ideology but as the domain of awareness where we experience values like truth, goodness, beauty, love and compassion, and also intuition, creativity, insight and focused attention."* ~ Deepak Chopra

*"Success is getting what you want, happiness is wanting what you get".* ~ Dale Carnegie

*"The greatest mistake of the movement has been trying to organize a sleeping people around specific goals. You have to wake the people up first, then you'll get action."* ~ Malcolm X,

*"Waking up is not a selfish pursuit of happiness, it is a revolutionary stance, from the inside out, for the benefit of all beings in existence."* ~ Noah Levine

*"The Universe contains three things that cannot be destroyed; Being, Awareness and LOVE"* ~ Deepak Chopra

*"These things will destroy the human race: politics without principle, progress without compassion, wealth without work, learning without silence, religion without fearlessness, and worship without awareness."* ~ Anthony de Mello

*"Rather than being your thoughts and emotions, be the awareness behind them."* ~ Eckhart Tolle,

*"The whole idea of compassion is based on a keen awareness of the interdependence of all these living beings, which are all part of one another, and all involved in one another."* ~ Thomas Merton

*"Awareness is observation without choice, condemnation, or justification. Awareness is silent observation from which there arises understanding without the experiencer and the experienced. In this awareness, which is passive, the problem or the cause is given an opportunity to unfold itself and so give its full significance. In awareness there is no end in view to be gained, and there is no becoming, the 'me' and the 'mine' not being given the continuity."* ~ Jiddu Krishnamurti

*"Bring awareness to each act. Walking on the road, walk fully alert; eating, eat with awareness. Whatever you are doing, don't let the past and the future interfere. Be in the present. That's what awareness is all about."* ~ Osho

*"Every human has four endowments - self awareness, conscience, independent will and creative imagination. These give us the ultimate human freedom... The power to choose, to respond, to change."* ~ Stephen R. Covey

*"We need more explorers in consciousness and less followers of beliefs, isms, and credos. Religions and spiritual leaders influence millions by pushing their beliefs. They believe in the Bible, the Koran, and the Gita, but do not personally 'know' the essence within them. Too many believe in beliefs and are not who they profess to be, nor any closer to the truth than the totally unaware."* ~ Robert S. Cosmar

Thank you for reading our newsletter. ~ Dianne McKenzie & Aewyn, Cecile Bodman and our content contributors.

## Events Around New Mexico

### 1. 78th Annual New Mexico State Fair

September 08-12, 2016 All day event  
300 San Pedro NE Albuquerque, 87108

One of the top 10 state fairs in the nation, the New Mexico State Fair includes a PRCA rodeo and performances by nationally-known country recording stars, plus Indian and Spanish villages.

### 2. Fiesta de Santa Fe - Santa Fe Plaza

September 4-11, 2016  
Santa Fe Plaza - Santa Fe, 87501

Santa Fe's oldest celebration is a ten-day series of bailes, processions, arts & crafts shows, parades and musical performances.

### 3. High Road to Taos Art Tour

September 17-18, 24-25, 2016

This scenic route from Chimayo to Vadito takes you to galleries and studios of artisans along the High Road between Santa Fe and Taos with more than 60 stops.

### 4. Santa Fe Thunder 2016 Fort Marcy Park

Sunday, September 18, 2016 7:30 AM - 12:00 PM

The 6th annual Santa Fe Thunder Half. Starting in the heart of Santa Fe at historic Fort Marcy, the point-to-point course follows the Old Taos Highway, finishing at the Buffalo Thunder Resort & Casino in the Pueblo of Pojoaque.

### 5. ¡Globalquerque! World Music Festival National Hispanic Cultural Center

September 23-24, 2016 1701 Fourth St SW  
Albuquerque

New Mexico's Annual Celebration of World Music and Culture. Features music from around the world and culminates in a two-day multi-stage festival at the National Hispanic Cultural Center. A myriad of international performers join representatives of New Mexico's varied cultural traditions, plus food and crafts from around the world.



### 6. Aspencade Arts & Crafts Fair "Steampunk Style" Red River Conference Center & Brandenburg Park in Red River

September 23,24, 25, 2016 All day event

Browse through booths of hand-crafted items, jewelry, home furnishings, food, art, pottery, and specialty goods while you enjoy delicious food, live entertainment and the crisp air and changing colors of fall in Red River.

### 7. Ghost Tour of Old Town Albuquerque

September 27, 2016 8:00 PM - 10:00 PM

Albuquerque's ORIGINAL Ghost Walk - Since 2001! Legends, folklore, ghost stories and history come to life as you depart on an intriguing excursion through 306 years of haunted history. Old Town was founded in 1706, and for more than three centuries people have lived and died around the Old Town Plaza.

### 8. Lowriders, Hoppers & Hot Rods: Car Culture of Northern New Mexico

113 Lincoln Avenue Santa Fe, 87501 September 29, 2016 10:00 AM - 5:00 PM

Take a ride into the creative reimaginings of American steel as captured in photographs, hubcaps, hood ornaments, car show banners and, yes, actual cars. Lowriders, Hoppers, and Hot Rods.





## Life By The Numbers with Cecilie Bodman

Universal Month for September 2016 is 9. And September is a 9 so this is very powerful!

Number 9 is a master number and it is perfect for completion.

All the world is your family. Be a humanitarian. Be generous and fill your life with loving kindness. Donate or toss out all that is no longer useful for your life. That can include people, ideas and things. If it is finished, let it go. Many things may pass through your life this month. Bless them and release them. Clean out a closet or two. Enjoy the artistic part of your life and join us for the Steam Punk Art show in Red River this month!

**Colors:** Pastels

**Gems:** Opals and Gold

**Oils:** Geranium, Frankincense and Sandalwood. You can add these oils to your cooking or apply diluted oils to acupressure points.

**Yoga Poses:** Rabbit, Dolphin and Fish

**Affirmation:** “The work is done, the cycle is complete. I release and let go. I am deeply satisfied and filled with Loving Kindness for all of humanity.”

## Affirmation for the Month September

*“Why am I so comfortable with who I am?”*



“Affirmations”, ask empowering questions that cause your mind to focus on what you REALLY want and what you HAVE, and stop focusing on what you don’t want and don’t have.



## Creating Clarity Awareness

by Lainie Grimmer

My client stared at me, dumbfounded. After sharing her feelings of frustration with her life and how others had priority, I had asked: “What do *you* want?” Realization was dawning that in the midst of commitments to work and family, her awareness of her values, needs, and dreams had slipped away.

Awareness - consciousness - is like a spotlight illuminating objects. Over the course of a day, and a lifetime, we shine our spotlight in many different directions. As we constantly juggle the demands of life and meeting the expectations and needs of others, it’s easy to lose sight of our own well being and functioning. When we don’t include ourselves in the spotlight of our awareness, our values, desires, feelings and needs may go unmet, oftentimes leaving us experiencing numbness, dissatisfaction, even sadness.

We all want to enjoy our lives and feel fulfilled, and cultivating self-awareness helps us get there. When you increase your awareness, your spotlight shines on what has value and meaning for you. Self-awareness nurtures clarity of purpose, enabling you to grow courage to support what’s important to you and make decisions are made more easily. You strengthen your abilities to transform your values and goals into meaningful words and actions.

You can begin cultivating self-awareness in two steps: Tune In and Turn On:

### Tune In

**Get Physical** Begin by tuning in to your physical senses. What’s the temperature of the room you’re in? How hard or soft is your chair? How full or empty does your stomach feel? Your body is amazingly aware of what is occurring, both within and around you. Noticing your physical sensations in this moment develops your ability to focus, to become aware. Check in with your body a couple of times a day, or if you find yourself sitting at a stoplight.

**Get Emotional** Joy...Sadness...Anger...Silliness. As your physical awareness increases, begin to notice what responses your emotions illicit within you. You might put the spotlight on emotions arising as you’re idling in rush-hour traffic; What effects do they have on your body?

### Turn On

As you build your awareness of your physical sensations, thoughts and emotions, turn your spotlight onto your values. Ask yourself: What’s important to me? What triggers a particular reaction? What behavior is intolerable? Who do I admire, and why? What do I want more of? Less of? Questions such as these will help you become more aware of what’s important to you, your values.

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## Awareness and Our 5 Senses By Sarah Claudia Stout

I automatically stop to smell roses. You may do this too. Sometimes my mind gets in the way, starts wondering if I really have time to take a break. But mostly, I just stop to smell.

I feel the same way smelling the approach of an oncoming rain.

The magic happens too watching the beauty of a sunset. I can feel a snowflake melting on my hand.

I savor the taste of a juicy organic Colorado peach. I love to capture the sound of a laughing baby.

What are the smells, touches, sounds, tastes, and sights that make you stop, breathe, and enjoy? We all have special ones. In that brief moment, the world stops and awareness expands. We touch gratitude and find beauty in the moment.

It's important medicine. We knew how to do it as children, and, in the busyness of life can forget. Mainstream does not reward us for these breaks. Yet, it is not only important, but essential, medicine.

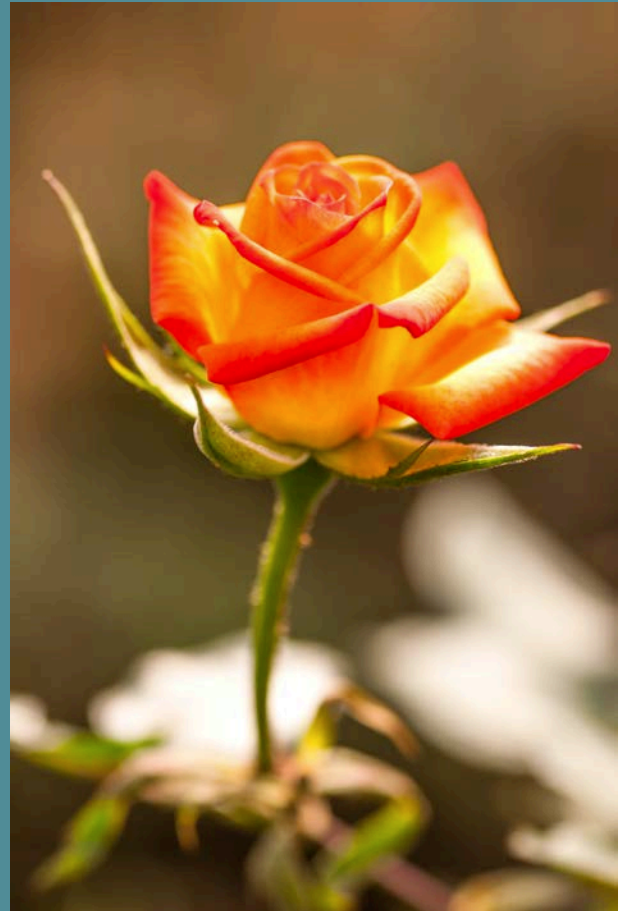
These are special moments. Respiration slows. We move into appreciation and gratitude. Parts of the brain and the brain and the heart begin to work together. Life seems easier. Focus increases. We move toward empathy and compassion. Other senses open up. We smile and others smile. We have arrived at a new place. We experience more connection with life.

Research shows that awareness breaks, each invitation to the senses and/ or breath help brain cells find new connections, move our experience into - less fear and more trust; less isolation and more connection; less defensiveness and more openness to listen; less reaction and more choice.

What if we prioritized awareness moments during the day? An experiment at Google showed that a two-minute break of breath awareness improved productivity by 10%!

Charlotte Selver, a pioneer in exploring the transformation possible through sensory awareness, wrote, "Every moment is a moment. Every moment makes a certain request of us. The question is how we answer it."

Our senses help us find the moment, slow things down, to become aware of choices. The value is clear. "The question is how we answer it."



**Sarah Claudia Stout**

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# NERIUM™

I N T E R N A T I O N A L

Nerium offers exclusive products, with age-defying ingredients that you can't find anywhere else. This leads to unprecedented results. We observe the best of nature to find cosmetic skin-care applications and supplements that mimic natural age-fighting mechanisms. Our nature-based approach provides innovative solutions that produce exceptional results.

While we incorporate a number of tried and true ingredients into our formulas, we don't stop there. We search out ingredients developed and tested by the top universities and scientific labs in the world. This allows us to work with patented, exclusive ingredients that no other company can use or duplicate.

Unlike most skincare products, which contain a water-based foundation, Nerium formulations are created with Aloe Leaf Juice, a highly emollient and nutrient-rich source of moisture and hydration. Extracted from the leaves of the Aloe Vera plant, this powerful juice contains many beneficial properties to keep the skin healthy.



## Give Yourself the Gift of Younger Looking Skin

By Pam Scotty, Director, Independent Brand Partner, Nerium International

I have personally been using Nerium AD night cream for the past 3 months. I notice much smaller pores, my skin feels and looks great, and I LOVE that it's only 1 product...no more eye cream, wrinkle cream, night cream, it's all in one and completely effective! Ask me to try the 5-day sample and see for yourself! Then ask me about the 3UR-Free program to get your Nerium AD for FREE!

**Contact Pam Scotty or visit the website to find out how you can benefit and transform your life:**

<http://freelexus.nerium.com> Email: [info@GatewayMarketingllc.com](mailto:info@GatewayMarketingllc.com)





## CENTER FOR CANINE BEHAVIOR STUDIES

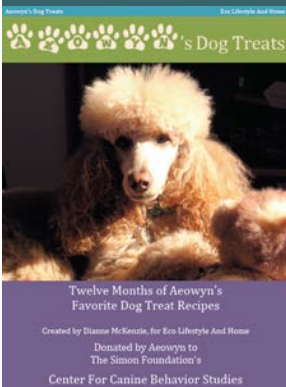
### The Center for Canine Behavior Studies

If you love dogs like we do, we are asking you to visit the Canine Center For Behavior Studies. The Study's two investigators, Dr. Dodman at Tufts Cummings and Dr. Serpell at UPenn are recognized as two of the world's leading animal behaviorists. They believe the results of their Study—among many things—will help reduce the annually killing of up to 1.5 million dogs a year—in *the US alone*.

#### Let's Get Cooking:

If you would like to receive Aeowyn's Canine Treat Recipe Portfolio (electronic version, so you, too, can pass on the love!) contact Dianne, Aeowyn's guardian.

That's 12 months of treat recipes with techniques, tips, ingredients, photographs & more.



**If you wish to receive Aeowyn's Dog Treat Recipe Booklet, just email Dianne & she will email you a copy for free!**

Dianne@RealEstatePropertiesSantaFe.com

Any dog owner in the world can participate in the on-line Animal Ownership Interaction Study by anonymously completing an initial survey of about 93 questions. Every six months Study participants may be asked to answer additional questions. The Study will run for two years.

A final goal of the Study will be to publish the findings in high impact scientific journals, particularly the ones that support open-access publishing, such as PLoS One and Preventive Veterinary Medicine, and to disseminate globally their findings to animal welfare organizations, veterinarians, and animal professionals in training and behavior.

We hope you will join like-minded citizen scientist volunteer dog owners from around the world and participate in the Animal Ownership Interaction Study.

Participation is free but requires you to register for membership at the Center for Canine Behavior Studies: <http://CenterForCanineBehaviorStudies.org>





***IBARRA'S TRASH &  
RECYCLE SERVICES***



**Special Drop Off  
or Pick Up**

**Sunday, September 11, 8am-1pm**

**Free drop off for household items,  
electronics, clothes, furniture etc.**

**Drop off toxic chemicals, paint, batteries  
Behind Aldea Community Center**

**Call For "Special" Pick Up at Your Home**

**Serving the Aldea Community  
since 2006**

**Residential & Commercial  
Trash & Recycling Services**

Call to Request Weekly Curbside Pickup

**505.470.3893**



Keeping Santa Fe Clean & Green

Email: [edelmirajuaraz@gmail.com](mailto:edelmirajuaraz@gmail.com)

Please Recycle to Help Our Environment





by Francis Phillips

## Stock market is key to million dollar plus housing market

We've seen a shift in the sales of properties in the \$1 million plus range, and if you're thinking of buying, now may be a good time.

What drives the high-end home market? An interesting study<sup>1</sup> confirmed a common-sense assumption: When the market goes up, sales of \$1 million plus homes follow. The study tracked the stock market from 2009 to a peak in 2015 and correlated high-end home sales with that growth. The result shows that while sales of homes priced at \$1 million or more historically hovered around 1.2 percent of the market, by the time stocks hit their May 2015 high, those sales nearly doubled to 2.2 percent of the market.

What's happened since confirms these findings. In June of this year, the National Association of Realtors reported that sales of homes priced at \$1 million or more had reached 2.7 percent of the market nationally.<sup>2</sup> That's an increase of 150 percent over the historic market share! In Santa Fe, the statistics are equally impressive. The most recent data I gathered from the Santa Fe Association of Realtors shows that sales of single family homes in Santa Fe (City and County) of \$1 million or more increased about 116 percent in July 2016 compared to July 2015. At the same time, the stock market broke through to a new high.

Another development that has influenced home sales recently is the Brexit vote earlier this summer – the decision by voters in the UK to leave the European Union. The Brexit vote initially sent shockwaves through the financial markets that led to lower home loan interest rates. (Mortgage rates are tied to US Treasury notes, and as investors left the stock markets, they moved their funds to these less-volatile investments, leading to lower interest rates.) The markets have recovered, but interest rates have stayed low – for now.

I've been watching recent comments from members of Federal Reserve Board of Governors, and I'm hearing sentiment in favor of a rate increase this year. New York Fed President William Dudley was quoted in mid-August<sup>3</sup> as saying that the labor market is getting tighter and there are signs of wage gains starting to accelerate, so "we're getting closer to that point in time when it will be appropriate to actually raise short-term rates again." A stronger statement came earlier in the month from San Francisco Fed President John Williams<sup>4</sup> who was asked directly if the Fed's move to gradual rate increases should include a rate hike this year, and he said, "In my view, it does."

Remember last December when Fed Chair Janet Yellen led the decision to raise interest rates by ¼ percent? The Dow was trading below 16,000 in September, followed by an increase to about 17,800 in November. The rate hike took place on December 16<sup>th</sup>. Stocks rallied briefly, but they fell steadily in January, ending below 16,000 in February and thereby losing all the gains from the December rate hike. Now we have seen record closes over 18,500 in July and August.<sup>5</sup> With a rate hike in the offing and the uncertainty that comes in an election year, this may be a volatile time for stocks.

Will mortgage interest rates rise from their current 2 year lows? Will the stock market fall from its record highs? I can't find consensus among the analysts, but if you are in the market for a luxury property, this may be the best time to buy.

*Continued on next page »*

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<sup>1</sup><http://www.corelogic.com/blog/authors/sam-khater/2016/03/high-end-home-sales-track-equities-market.aspx>

<sup>2</sup><http://www.realtor.org/topics/existing-home-sales>

<sup>3</sup>[https://www.fidelity.com/news/article/top-news/201608161022RTRSNEWSCOMBINED\\_L1N1AXOK5\\_1](https://www.fidelity.com/news/article/top-news/201608161022RTRSNEWSCOMBINED_L1N1AXOK5_1)

<sup>4</sup><http://www.cnbc.com/2016/08/12/fed-should-raise-interest-rates-this-year-williams-says.html>

<sup>5</sup>[https://quotes.fidelity.com/ftgw/fbc/ofquotes/mmnet/Charts?SID\\_VALUE\\_ID=DJIA&navBar=true](https://quotes.fidelity.com/ftgw/fbc/ofquotes/mmnet/Charts?SID_VALUE_ID=DJIA&navBar=true)



*Francis Phillips, NMLS #193642, is Senior Mortgage Loan Originator with First Choice Loan Services Inc. in Santa Fe. He has served as director of business development for national mortgage companies. He and his mortgage partners have funded and built three homes for Santa Fe Habitat for Humanity. Contact him at [fphillips@fcbmtg.com](mailto:fphillips@fcbmtg.com) or 505.982.3400.*

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**Representing Taos Ski Valley Real Estate Properties**



# Home Staging + Design with Debbie DeMarais

## Back-to-School Decorating and Home Staging Special



Dreaming of adding pizzazz to your existing home or decorating a new one and would like professional help to create a defined style with decorating, furnishing or space layout?

Perhaps it's time to sell the house? Where to start? Receive the expertise, guidance and staging tips you need to stage your house to stand out, sell quickly and for top dollar.

Whatever the reason you may have, now is the time to update the home before the holidays arrive! Schedule a design session or an occupied staging consult during the month of September\* and receive five hours, for the price of four!

Contact Debbie today to reserve your customized hands-on session.

*\*Back-to-School Special - five hours at \$375, plus tax, expires 9/30/2016. Offer does not apply to materials and supplies, rental inventory, vacant home staging, delivery, or additional labor. Visa/MC accepted.*

### DeMarais | home staging + design

Debbie DeMarais | HSR Certified Home Stager, ASID Allied Member  
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[www.homestagingsantafe.com](http://www.homestagingsantafe.com)



# Monthly Market Report Albuquerque

## Highlights:

- the median detached home price rose 3.2 percent to \$189,900
- the average detached price rose 6.8 percent to \$226,192
- the number of new listings decreased 3.3 percent for single-family detached homes and 24.4 percent for condos, townhomes and other attached homes
- inventory of detached home for sale dropped 16.1 percent in July
- detached homes sold in an average of 48 days – which is 20% faster than in July 2015
- the 1,060 homes sold in July 2016 remained stable with a negligible 0.2 percent increase
- pending sales increased 7.9 percent for detached homes

## All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	7-2015	7-2016	Percent Change	YTD 2015	YTD 2016	Percent Change
<b>New Listings</b>		1,867	<b>1,753</b>	- 6.1%	12,147	<b>12,376</b>	+ 1.9%
<b>Pending Sales</b>		1,128	<b>1,228</b>	+ 8.9%	7,395	<b>8,159</b>	+ 10.3%
<b>Closed Sales</b>		1,206	<b>1,189</b>	- 1.4%	6,712	<b>7,268</b>	+ 8.3%
<b>Days on Market Until Sale</b>		61	<b>49</b>	- 19.7%	68	<b>57</b>	- 16.2%
<b>Median Sales Price</b>		\$175,000	<b>\$182,000</b>	+ 4.0%	\$172,000	<b>\$179,000</b>	+ 4.1%
<b>Average Sales Price</b>		\$201,550	<b>\$215,340</b>	+ 6.8%	\$202,046	<b>\$210,433</b>	+ 4.2%
<b>Percent of List Price Received</b>		97.2%	<b>97.8%</b>	+ 0.6%	97.0%	<b>97.5%</b>	+ 0.5%
<b>Housing Affordability Index</b>		150	<b>152</b>	+ 1.3%	153	<b>155</b>	+ 1.3%
<b>Inventory of Homes for Sale</b>		5,563	<b>4,657</b>	- 16.3%	--	<b>--</b>	--
<b>Absorption Rate</b>		5.9	<b>4.4</b>	- 25.4%	--	<b>--</b>	--

Current as of August 8, 2016. All data from the Southwest Multiple Listing Service. Report © 2016 ShowingTime. | 14

# Albuquerque Real Estate News with Cecilie Bodman

## Featured Listings in Albuquerque Area

7505 McNERNEY Avenue NE, Albuquerque, NM 87110

MLS #867621 \$ 385,000



Meticulously Updated Mid-Century Modern Mossman ranch house, designed to create a spectacular open floor plan which combines a beautiful mix of a serene environment and sense of light and space throughout. No detail has been overlooked. This house features sleek lines, two master suites with walk-in closet, two laundry rooms, huge two head master shower, extra deep soaking tub and radiant heat. Soap stone counter tops, black slate, oiled oak, and cork floors throughout, with exotic wood accents throughout, finished garage with built in storage and

workbench. Large flower filled yard with a moss garden.

- recessed lighting
- maple cabinets with pantry
- double oven
- insulated garage
- rosewood and teak vanities
- two laundry rooms with universal hookups
- cellular blinds
- Kallista fireclay sink
- new windows
- high lift garage door
- attic ladder





# Albuquerque Real Estate News with Cecilie Bodman

## Featured Listings in Albuquerque Area



6 Calle Cobre Placitas, NM 87043 MLS# 848856 \$490,000

Single Family 3,096 sqft | 4 Bedrooms/ 3 Baths | 2 garage spaces | 2 Stories | Price per sqft: \$158.27

Especially Lovely, Spacious Southwestern Home W/3 or 4 Bedrooms, Office Space, Studio, Exposed Adobe, Kiva Fireplaces. Dramatic Views Of Sandias, Cabezon, Jemez Mtns, Mesas, & City Lights. Just 12 Minutes And 12 Miles From Abq, But A Different World. Country Kitchen with custom cabinets, island and bar. Greatroom Design, Super For Entertaining. 2nd Master Up.

Saltillo Tile/Vigas/Split Cedar Latillas/Kiva Fireplaces, Custom Cabinets through out home, 10ft Ceilings, Views From Every Room. Passive Solar Orientation. Wondrous Outdoor Spaces, Courtyards. Two Car Garage With Storage/Workrooms. Room For Horses. Mature Landscaping provides Shade, Color & Privacy. Close to Rail Runner and 30 mins from Santa Fe.

This home has interesting Native American historical information. It has been said to have high frequency geological zones also called " sacred" areas and the high frequency of the Sandia Mountain Triangle. Great location for those who meditate and do sound healing or Matrix Energetics or similar newer methods.



### Deals of the Decade:

I specialize in helping clients increase their wealth through Real Estate. I invest in real estate and have rental properties that create cash flow. I always find "deals of the decade" which are three bedroom, two bath, two car garage in great school districts you can rent for more then the mortgage.

All are priced under the market and could be rented for the mortgage payment and more. I may be able to write agreements on many of the homes with the owner paying the down payments and/or most of the closing costs. I would love to empower you to make educated decisions on your investments. Interest rates are still at historic lows!



Find out  
what your  
homes is  
worth! Call  
me.

**Cecilie Bodman**  
Equity New Mexico  
3620 Wyoming Blvd. NE # 200  
Albuquerque, NM 87111  
Cell: 505-250-1356  
Email: [abqgold@gmail.com](mailto:abqgold@gmail.com)  
Web: <http://abqgold.com>

# Aldea SOLD: Lot 15 Camino Barranca

# Santa Fe Report - Aldea

Real Estate News from Dianne McKenzie

## Representing the Buyers!



### Lot SOLD, custom home design and construction.

We are pleased to announce the sale of 15 Camino Barranca Lot in Aldea. The Buyers have hired John Halley, of Comet Studios, to design their new home and they have hired Aldea builder, Jim Salopek to build it. This is a wonderful group effort with realtor, design & build team and, of course a very special client.



*Just Completed!!!*



**Jim Salopek, M 43 LLC,**  
Fine Home Building  
**Cell:** 505.660.8801

Thirty five years of residential and commercial property development, construction management and renewable energy experience. This includes all aspects of a major homebuilding company: lot development, building construction, sales, customer service, office administration and renewable energy installations. **Web:** [m43finehomebuilding.com](http://m43finehomebuilding.com)



Comet Studios specializes in providing environmentally conscious planning, design & development services for a wide variety of sustainable project types – from small cabins to custom homes, custom estates, mixed-use commercial projects, land development projects, real estate developments and eco-communities.

**Contact John Halley for a free consultation:**

**Web:** [CometStudios.com](http://CometStudios.com) | **Cell:** 505.231.1454 | **Email:** [comet@CometStudios.com](mailto:comet@CometStudios.com)  
**Studio:** 17 Plaza Nueva, Santa Fe, New Mexico 87507



# Aldea - Under Contract in 5 Days!

# Santa Fe Report - Aldea

Real Estate News from Dianne McKenzie



## Under Contract in 5 days!

It's all about *marketing* properties, not just *listing* properties!

### Accepting Back-Up Offers

**\$379,000** 3 bedrooms, 2.5 baths 1,912sq.ft. MLS #201604112

**For Sale: TownHouse in Aldea**

**22 Camino de Vecinos, Santa Fe, New Mexico**

Dianne McKenzie, associate broker

505.603.9300 • [Dianne@RealEstatePropertiesSantaFe.com](mailto:Dianne@RealEstatePropertiesSantaFe.com) • [RealEstatePropertiesSantaFe.com](http://RealEstatePropertiesSantaFe.com)



Exquisitely newly remodeled Aldea townhome with modern upgrades galore. Open light-filled gracious living, dining room and kitchen. Living room is graced with 12' high tongue and groove wood ceiling adorned with vigas, a wood burning fireplace and tall windows.

A glass door off the kitchen opens to the landscaped enclosed garden patio terrace and entertaining portal with south views to the Ortiz, Sandia and Jemez mountains. Through the landscaped garden is the access to the detached 2-car garage.

The first floor includes a bedroom (or office space), 1/2 bath, laundry room and storage area. Upstairs includes a master bedroom suite with sitting/office area, private balcony with views to the south and west Sandia, Ortiz and Jemez mountains, walk-in closet and gracious bath. The third bedroom is light and bright, with full bath off the hall. This is an outstandingly beautiful end unit property. Not all townhomes are created equal, this one stands out among all the rest!





**2016 Aldea Stats: Sold, Pending & Listed**

**Sold:** 24 Homes, DOM 140, 5 Lots, DOM 340

**Pending:** 10 Homes, 0 Lots

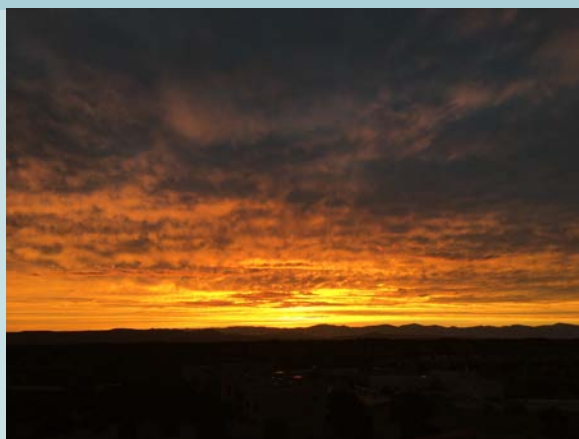
**Listed:** 15 Homes, avg \$448,380, 7 Lots

# Santa Fe Report - Aldea

Real Estate News from Dianne McKenzie

I get inquiries every day from people who stop in the office on Aldea Plaza. If you are thinking of listing your Aldea property, why not list it with a realtor who will *market* the property, not just list it in the MLS? By actively marketing your property, the property gets the most exposure to other realtors and to the general public through online blogging, email campaigns & the typical MLS exposure. I have a track record for selling properties in the shortest amount of time. Contact me to discuss your property needs.

Autumn through the winter holidays is a great time to market a property!!!



LISTING COUNT:		DAYS ON MARKET:				HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE
TOTAL	HIGH	LOW	AVG	MED	LIST PRICE:	\$799,000	\$225,000	\$448,380	\$474,900	\$6,725,700
15	158	18	76	74	SOLD PRICE:	\$0	\$0	\$0	\$0	\$0

**LISTING PRINT OUT**

Address	Price	Original Price	TotSF	\$/TotSF	BD	BA(FTH)	Levels	InterS	Type	MLS #	DOM	Stat Date	Bank Owned	Short Sale	Photo
24 VISTA PRECIOSO	\$225,000	\$225,000	1,140	\$197.37	2	2(1 0 1)	Two Story	Yes	Townhouse	201604035	23	8/11/2016	No	No	
9 Calle Festiva	\$242,000	\$238,000	1,150	\$210.43	2	2(1 1 0)	Two Story	Yes	Townhouse	201604030	23	8/11/2016	No	No	
4 Calle Lemita	\$299,500	\$299,500	1,625	\$184.31	2	2(1 1 0)	Two Story	Yes	Townhouse	201604120	18	8/16/2016	No	No	
7 Vista Precioso	\$338,000	\$329,500	1,800	\$187.78	3	3(2 0 1)	Two Story	Yes	Townhouse	201602315	107	5/19/2016	No	No	
16 Vista Precioso	\$349,500	\$359,500	1,797	\$194.49	3	3(2 0 1)	Two Story	Yes	Townhouse	201601618	141	4/18/2016	No	No	
2 Calle Lemita	\$359,500	\$359,500	1,720	\$209.01	3	2(2 0 0)	Two Story	Yes	Townhouse	201603551	47	7/18/2016	No	No	
2 Calle Amistosa	\$399,000	\$409,000	1,800	\$221.67	3	2(2 0 0)	Single	No	Single Family	201602687	89	6/6/2016	No	No	
15 Arroyo Privado	\$474,900	\$474,900	2,140	\$221.92	3	3(2 1 0)	Two Story	Yes	Single Family	201603994	24	8/10/2016	No	No	
4 CAMINO DEL CENTRO	\$499,500	\$525,000	2,540	\$196.65	3	2(2 0 0)	Two Story	Yes	Single Family	201602113	117	5/9/2016	No	No	
12 Calle Vecinos	\$509,900	\$519,900	2,048	\$248.97	3	2(2 0 0)	Single	Yes	Single Family	201602790	85	7/28/2016	No	No	
5 Altura Vista	\$535,000	\$535,000	2,127	\$251.53	3	3(2 1 0)	Two Story	Yes	Single Family	201603426	54	8/16/2016	No	No	
23 Camino Botanica	\$540,000	\$560,000	2,215	\$243.79	3	3(2 0 1)	Single	No	Single Family	201603517	50	7/20/2016	No	No	
138 Avenida Frijoles	\$574,900	\$599,000	2,494	\$230.51	3	3(2 0 1)	Single	Yes	Single Family	201601202	158	3/29/2016	No	No	
3 Calle Vecinos	\$580,000	\$580,000	2,550	\$227.45	3	3(3 0 0)	Two Story	Yes	Single Family	201601816	135	4/27/2016	No	No	
15 Calle de Montanas	\$799,000	\$839,000	3,146	\$253.97	3	3(2 0 1)	Single	No	Single Family	201603030	74	7/18/2016	No	No	

Equal Opportunity Housing \* All information deemed reliable, but not guaranteed. All information herein has not been verified and is not guaranteed.

**2016 Las Campanas Stats: Sold, Pending & Listed**

**Sold:** 41 Homes, DOM 204, 4 Lots, DOM 39

**Pending:** 12 Homes, 8 Lots

**Listed:** 87 Homes, avg \$1,268,569, 97 Lots, avg \$131,469

# Las Campanas Report: Homes & Lots



There are currently **87 homes** for sale in Las Campanas.

- **34 Homes under \$1,000,000**
- **53 Homes over \$1,000,000**

There are currently **97 Lots** for sale in Las Campanas.

- **46 Lots under \$100,000**
- **51 Lots over \$100,000**

The total number of lots sold in Las Campanas doubled in 2014 compared to 2012 – from 22 to 47.

- Average Lot prices increased 30% during the same time period: from \$73,000 in 2012 to \$95,000 in 2014.
- Last year, 62 resale homes were sold in Las Campanas. So far this year, 54 have sold and another 11 are pending – total will be 65 -- and the year isn't over yet!
- 28 new homes are currently under construction in Las Campanas.
- Spec builders are investing once again in Las Campanas – and many are selling their homes before they completed!

**To keep the momentum high in Las Campanas, the developer is offering these incentives on developer-owned Homesites:**

- On homesites over \$100,000: a full-equity golf or social membership at the Club at Las Campanas, which can be activated at closing, or taken as an option for up to 2-years while you build your dream home.
- On homesites under \$100,000: a \$5,000 credit at the La Fonda Hotel for rooms, food and beverage, gift shop, and/or any services offered by the hotel.

**Call me, Dianne, 505.603.9300, for a tour of Lots & Homes in Las Campanas.**

# MOBILITYRE

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Over 4.1 billion text messages are sent each day in the U.S. alone. Apples App Store surpassed over 40 billion app installs with over 20 billion earlier this year\*\*. Googles Play Store has over 1.5 billion app installs every 30 days\*.

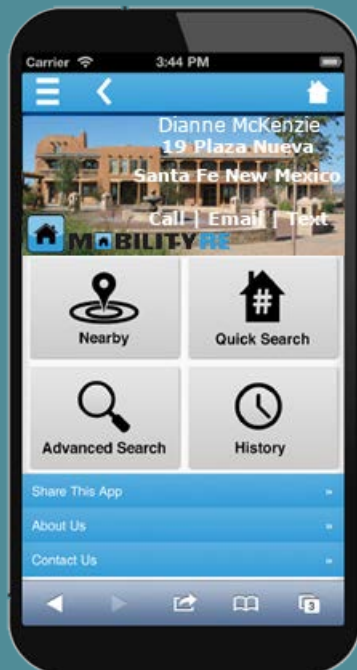
Consumers are adopting mobile technology at a rate faster than any technology in the history of the world.

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To: **32323**



**Dianne McKenzie**  
**Equity New Mexico**

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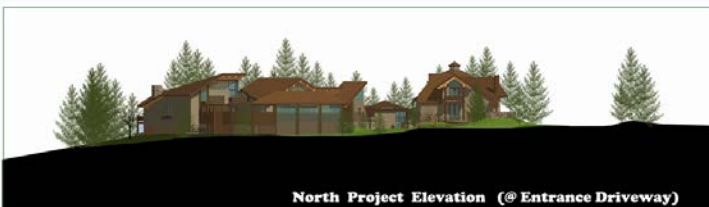
# Kachina Mountain Lodge

## 5 Single Family Homes, 3 Townhomes

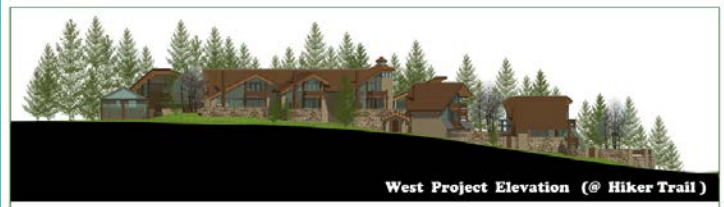
# Taos Ski Valley Report

## News From Kachina Mountain Realty

The Kachina Mountain Lodge project is now fully approved and entitled for development. This is the only available project of its kind in Taos Ski Valley. Eight premiere home sites are now available for sale and construction. Don't miss this rare opportunity to own a luxury wilderness home your family will treasure for generations! <http://KachinaMountainLodge.com>. Developer John Halley, call: 505.231.1454  
Represented by Kachina Mountain Realty, Dianne McKenzie, qualifying broker, call: 505.603.9300.



North Project Elevation (@ Entrance Driveway)



West Project Elevation (@ Hiker Trail)



East Project Elevation (@ Open Space)



South Project Elevation (Facing Wetland Park)

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# A E O W Y N's Dog Treats



## Zucchini Pumpkin Oatmeal Treats

- 2 cups rice flour (you can use any flour)
- 1 cup rolled oats (uncooked)
- 1 cup flax seed meal
- ½ cup chia seeds
- 1 can, (15 oz) pumpkin (not pie filling)
- 2 grated zucchinis
- ½ cup water

This recipe works well if rolled out as thin as possible.

\*Parchment paper for rolling out the dough, Pizza cutter, Ruler for cutting straight lines & a dog to snoopervise.

### Method:

1. Preheat oven to 350° F.
2. Place the wet ingredients, zucchini & pumpkin in a bowl. Stir until thoroughly combined. Place the dry ingredients in a bowl & mix. Combine wet & dry ingredients. Add water as needed to combine the ingredients. Divide into 4 balls.
3. Roll out dough ball between parchment paper to 1/8" -1/16" thickness in rectangular shape to fit baking sheet. Discard top parchment paper. Transfer rectangular dough with the bottom parchment paper to baking sheet. Use pizza cutter to cut dough in parallel strips to create a checkerboard of 1" squares. Use a ruler to help cut straight lines.
4. Bake 45-50 minutes until no longer moist. Remove from oven and place upside down to remove parchment paper while hot.

*"The parchment paper makes the rolling easy, with no mess & cutting the crisps with the pizza cutter is super fast. You can keep them up to 1 week at room temperature in an airtight container or in the refrigerator for up to 4 weeks. You can also freeze them! I love these crisps because they are thin & I get to eat more. More is always better than less. After all, more is more!!!!" ~ Aeowyn*





# Free Reports

## Free Information Request Form

*Please complete the box below and place check marks next to the free reports and information you'd like to receive.*

### **Send us your request:**

Dianne McKenzie, Call: **505-603-9300**  
17 Plaza Nueva – on Aldea Plaza Santa Fe, NM 87507  
Email: Dianne@RealEstatePropertiesSantaFe.com

Cecilie Bodman, Call: **505-250-1356**  
Email: ABQGold@ymail.com

# Free Reports

- Protect Your Home From Burglars
- Five Deadly Mistakes Home Sellers Make
- Making The Move Easy On The Kids
- How Sellers Price Their Homes
- How To Stop Wasting Money On Rent
- How To Sell Your House For The Most Money In The Shortest Possible Time
- The 10 Dumbest Mistakes Smart People Make When Buying Or Selling A Home

# Free Information

- Send me information about your free, no-obligation HomeFinder service.
- Send me the special computer report showing the features and sale prices of up to 15 of the most recent home sales near the following address:

\_\_\_\_\_, City: \_\_\_\_\_ or in  
the \_\_\_\_\_ area.

- Please let me know the listing price and features of the home at the following address:

\_\_\_\_\_ City \_\_\_\_\_.

- Please let me know the selling price of the home at the following address:

\_\_\_\_\_ City \_\_\_\_\_.

- Please call me to arrange a free, no-obligation market valuation on my house.



# Our Real Estate Team

As real estate consultants, we are 100% focused on consulting, marketing properties, negotiating, & overseeing the transactional details for our clients. We are committed to making the home buying / home selling experience the best it can possibly be. Our purpose is making sure our clients are so outrageously happy with the help we provide that they gladly introduce us to the people they care about, not because they feel obligated but because they truly believe they will benefit.



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Apricot Standard Poodle & Service Dog

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